

Company's structure



700 employees worldwide

5 million cooktops/year

EuroKera
(France)

KeraGlass
(France)

EuroKera NA
(South Carolina, USA)

EuroKera Guangzhou
(China)

Corning, Inc.

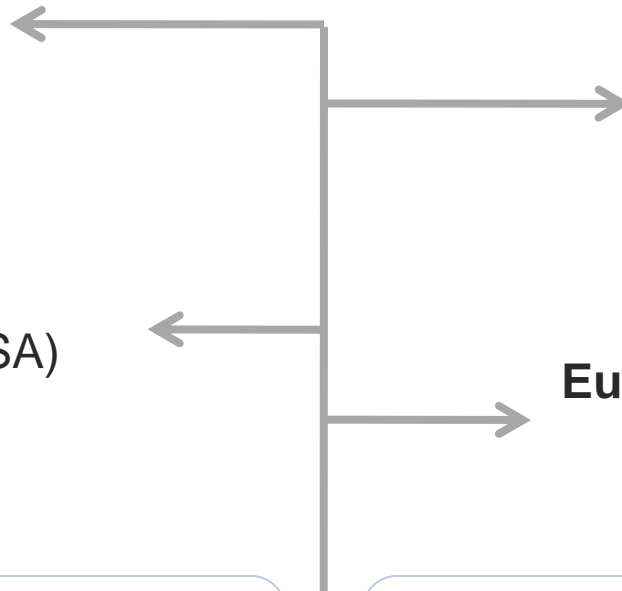
display, telecom, specialty materials,...
27,000 people, \$6 billion in sales

50% +

50%

Saint-Gobain

construction, flat glass,...
206,000 people, €43 billion in sales

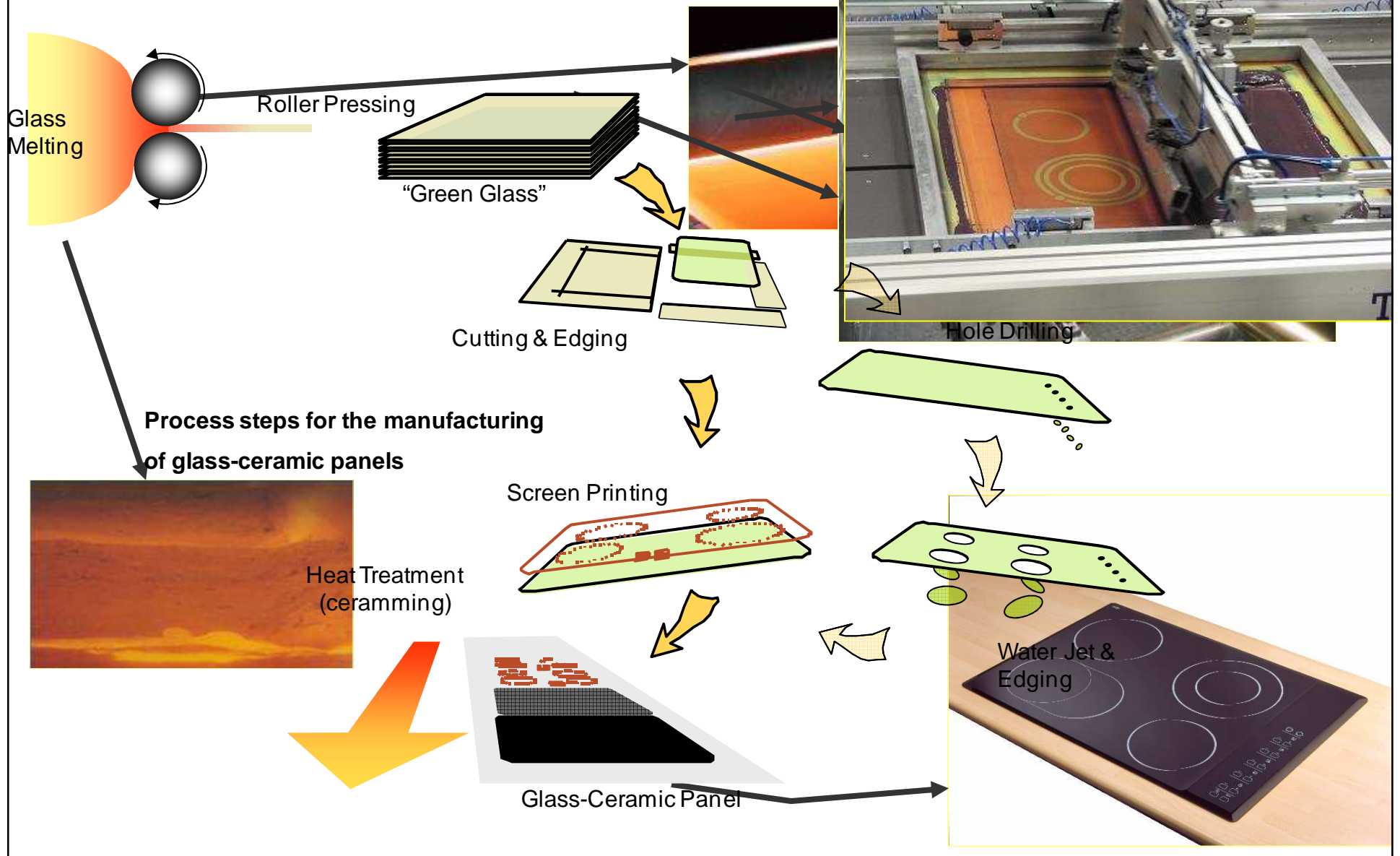


The Company

- Eurokera North America
 - Established in 1995
 - Located in Greenville, South Carolina
 - 150 employees
 - 2.5 million cooktops sold in 2007
 - Leading glass-ceramic cooktop manufacturer in North America



Manufacturing process



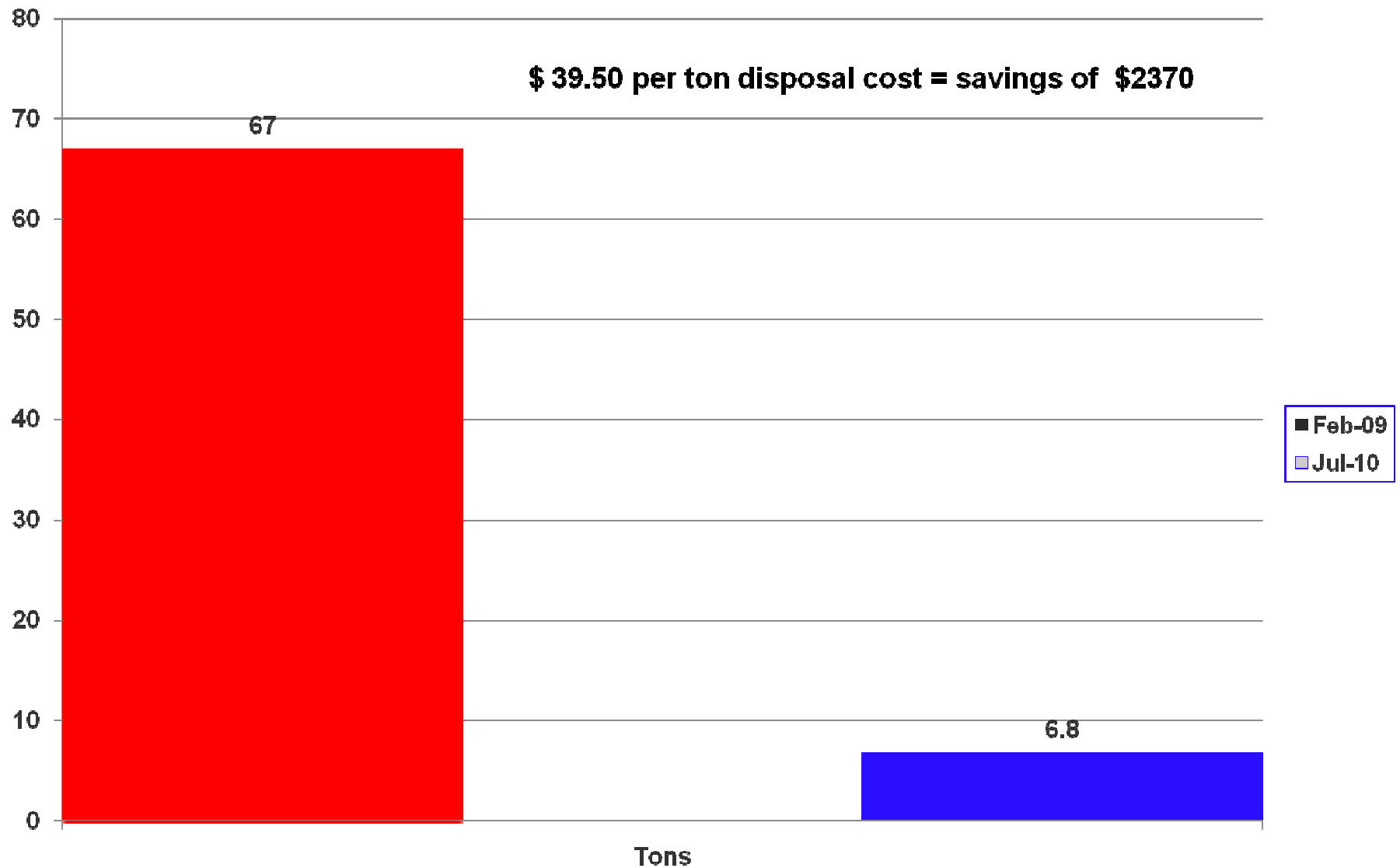
Earth day 2009



Earth Day 2010



Then & Now



Elimination of one 30 yard container

30 yard container																			
Month 2010	Cost																		
December	2623																		
January	2169																		
Febuary	3302																		
March	2628																		
April	2532																		
May	2471																		
June	2011																		
6 month total dollars	17736																		
Monthly average in dollars	2534																		

This is the cost savings for the 30 yard container:

\$45 a month rental fee = \$540 a year

\$125.99 diposal fee times 52 = \$6551.48

\$88 basic service fee times 52 = \$4576

11,667.48 savings a year by only having 1 dumpster.



Kiln Idling

- Putting kilns in idle when not being used
- Project started 3/17/09 for Kiln#2....Kiln#3 started 4/24/09

				Actual Kiln# 2		
				Month	Idle weekends	Savings
Actual Kiln# 3	Idle W/E	Savings	Month			
			Jan		\$0.00	
			Feb		\$0.00	
			Mar		\$0.00	
			Apr	2	\$5,411.31	
			May	5	\$13,528.28	
			June	5	\$13,528.28	
			July	2	\$5,411.31	
			Aug	3	\$8,116.97	
			Sept	1.5	\$4,058.48	
			Oct	4	\$10,822.62	
			Nov	3	\$8,116.97	
			YTD		\$68,994.20	
Total both Kilns YTD			\$82,811.37	YTD	\$68,994.20	

Energy cost savings from repairing air leaks

Annual Air Leak Survey

Project Completed 7/2/10

Annual Savings

\$12,969.18



Plant lighting off on weekends

Projects started 4/4/09

# of lights effected	kw/light	Total kw	Hours/year	Total kwh/year	kwh rate	Total Savings
204	0.221	45.084	2496	112529.664	0.06	\$6,751.78



Install motion sensors in place of light switches in certain areas

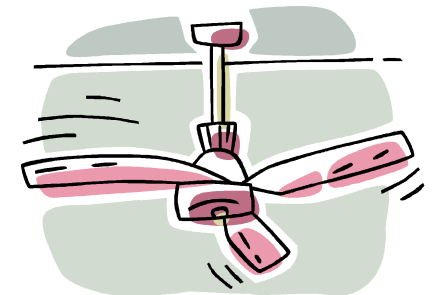
Areas to be replaced	# of lights	kw	kwh at 10 hours/day	kwh savings at 50% rule	kwh rate	Annual savings
Derrick's Office	2	0.24	624	312	0.06	\$18.72
Scott's Office	2	0.24	624	312	0.06	\$18.72
Lisa's Office	2	0.24	624	312	0.06	\$18.72
Bill's Office	4	0.48	1248	624	0.06	\$37.44
Bertrand's Office	2	0.24	624	312	0.06	\$18.72
Jackie's Office	2	0.24	624	312	0.06	\$18.72
Jimmy's Office	2	0.24	624	312	0.06	\$18.72
Marc's Office	2	0.24	624	312	0.06	\$18.72
Jeff's Office	2	0.24	624	312	0.06	\$18.72
Sampson's Office	2	0.24	624	312	0.06	\$18.72
Chris's Office	4	0.48	1248	624	0.06	\$37.44
David's Office	2	0.24	624	312	0.06	\$18.72
Shift Leaders Office	3	0.36	936	468	0.06	\$28.08
War Room	8	0.96	2496	1248	0.06	\$74.88
Conference Room	6	0.72	1872	936	0.06	\$56.16
Server Room	2	0.24	624	312	0.06	\$18.72
Proto Office	3	0.36	936	468	0.06	\$28.08
Enamel Prep	6	0.72	1872	936	0.06	\$56.16
Gown-up Room	4	0.48	1248	624	0.06	\$37.44
Phone Room	1	0.12	312	156	0.06	\$9.36
Maria's Office	2	0.24	624	312	0.06	\$18.72
Janitorial Closet	1	0.12	312	156	0.06	\$9.36
Maintenance Office	4	0.48	1248	624	0.06	\$37.44
Totals	68		21216	10608		\$636.48

Kiln Fan weekend shutdown Savings

Weekend shutdown - Began 5/20/09

kw saved	kwh saved/hour	kwh rate	Savings/hour
68.33	68.33	0.06	\$4.10

	# of hours/week	# of hours/year	Total Savings
Kiln#2 Weekend	48	2496	\$10,233.10
Kiln#3 Weekend	48	2496	\$10,233.10
		Grand Total	\$20,466.20

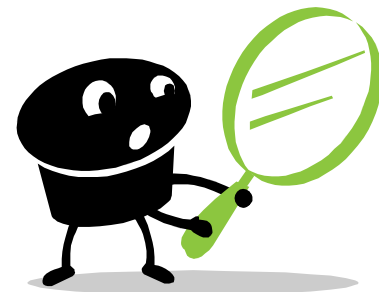


Metal Banding

	<u>July</u>	<u>Aug</u>	<u>Sept</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>YTD</u>
Lbs Chipped	2750	2841	900	2850	2356	2910	1197	0	2357		3646	3253	25060
Disposal Savings	\$688	\$710	\$225	\$713	\$589	\$728	\$299	\$0	\$589	\$0	\$912	\$813	\$6,265
# Drums used	0	0	0	0	0	0	0	0	0	0	0	0	0
Cost of Drums	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Lbs of scrap sold	0	0	0	0	0	14560	0	0	7440	0	0	12380	34380
Revenue from scrap	\$0	\$0	\$0	\$0	\$0	\$780	\$0	\$0	\$664	\$0	\$0	\$884	\$2,329
Total Savings	\$688	\$710	\$225	\$713	\$589	\$1,508	\$299	\$0	\$1,254	\$0	\$912	\$1,698	\$8,594

Additional Cost Savings

- \$ 22,000 recycling of inspection cotton gloves
- \$ 9,600 reclamation of enamel
- \$ 1,775 dock light sensors
- \$ 1,000 Wood recycling



How does recycling benefits our employees & community ?

- Company saves money which allows investments in equipment and people.
- Company is recognized as a “Green” neighbor
- Employee quarterly cookouts are held using proceeds from our recyclables
- Reduced over 2180 metric tons of greenhouse gases
- All aluminum cans go to benefit “ Bridges from Augusta”